

## **MARIA GIOVANNA LADU**

*Current address: 6, viale Col di Lana 20136 Milan*

*Telephone: 0039 329 3578090*

*mariagiovanna.ladu@gmail.com*

### **PROFILE**

I am a project manager who provides my clients with results-oriented solutions to their goals. My work with foreign governments, corporations, non-for profit associations and international organizations has led me to specialize increasingly in the management of complex multi-cultural projects and personnel on an international stage. I currently work with the European Commission towards finding and implementing new solutions and methodologies for EU policies internationally, specifically in security and human rights. I have experience in: strategic forward-planning; management of projects, clients and partners. My analytical interest in other cultures, together with a command of the Italian and English language, has made me confident in handling negotiations that require the reconciliation of different national approaches to common problems. I have lived and worked in the United States and Europe, and have coordinated large projects and events in the UK, Albania, Serbia, Turkey, Czech Republic, Greece, Bulgaria, Slovenia, Belgium, Sweden, Poland, Ireland, Austria, Germany and Spain. I am a Black Belt in Karate, and I am currently practicing Tae Soo Do.

### **PROFESSIONAL**

#### **General Director, Agenfor International, Milan/Lugano Switzerland**

*October 2016- Present*

Currently responsible for the successful leadership and management of the organization according to the strategic direction set by the General Assembly of Associates.

#### **Project Manager, Agenfor Media, Milan/Lugano Switzerland**

*April 2014- September 2016*

##### **Responsibilities:**

- Currently lead a team of 5 members to organize and execute proposals for the European Commission;
- Responsible for 3 ongoing projects with the EC DG Home Affairs, DG Justice and H2020;
- Work with and train the Italian Ministry of Justice as well as foreign police agencies in de-radicalization and how to work with other organizations to prevent extremism;
- Managing, designing and delivering ISDEP training courses in collaboration with the Association of Chief Police, UK.

##### **Key Achievements:**

- Increased project submissions
- Original social media content created for 5 different projects on radicalization, security and human rights.
- Trained over 600 front line practitioners among different target groups (Prison&Probation, Ministry of Justice staff, LEAs officers, NGOs staff).

#### **Project Coordinator, Agenfor Media, Rome**

*March 2011- April 2014*

##### **Responsibilities:**

- Conceiving of and designing projects for submission to the European Commission Funds specifically dealing with human rights and security.
- Finding appropriate domestic and foreign partners for collaboration on projects; presenting and pitching projects to potential partners focusing on synergies and benefits.
- Managing, implementing and administrating the projects currently in process.
- Organizing international conferences both inside and outside of Italy.

##### **Key Achievements:**

- Successful negotiating and coordinating of highly complex projects resulting in 30 original projects fully submitted and managed in the past years.
- More than 150 organizations found and signed as partners from more than 20 different countries.
- 20 successful events coordinated in the EU and Turkey with members of the business, governmental, and academic worlds.
- Development of a new personal perspective on the working procedures and company organization schemes in other cultures.

**Director of External Relations of the Club of Commercial Diplomats. Rome** *December 2010 – May 2014*

**Responsibilities:**

- Establishing relationships with foreign embassies in Rome and Milan dealing with ambassadors, commercial and political attaches and Heads of Mission.
- Establishing relationships with sponsors, as well as with the press.
- Authoring, updating, and disseminating communications and other informational materials.
- Organizing events and meetings for diplomats, businesses, NGOs, consulting firms and various government officials.

**Key Achievements:**

- Heading of 10 events connecting companies and governments under common goals.
- High participation rate among Commercial Diplomats in Rome with over 60 actively involved countries.
- Construction of a wide network of diplomatic and commercial contacts.

**Human Rights Advisor at the Mission of Italy to the U.N. New York.**

*September. 2008–May 2009*

**Responsibilities:**

- Formal and informal negotiations on the Moratorium on both the Use of the Death Penalty and the Resolution on the Rights of the Child, and the 5<sup>th</sup> committee's work on future Prospects of Peacekeeping.
- Preparation, revision, and editing of presentations and reports for the Working Group of the Security Council on Children and Armed Conflicts, NGOs Committee, and the Commission for Social Development.

**Key Achievements:**

- 10 resolutions delivered and approved by vote or consensus by the 3<sup>rd</sup> Committee on Human Rights.
- Successful negotiating and lobbying among European and Non-European countries resulting in the formations of coalitions and passing of several resolutions.

**Internship at the Italian Ministry of Foreign Affairs, Rome**

*May 2007 – September 2007*

- Working with national and international Institutions on developments in emergency policy.
- Monitoring and analyzing policy and regulatory developments and their implications on national and international organizations.

**Internship at ARCI TOSCANA, CSO, Florence**

*February 2007 – April 2007*

- Development and implementation of projects with multi-ethnic integration goals
- Preparation of courses in separated children legislation, published by TRIO (Tuscany's official website)
- Production of the Terra Futura, an annual exhibition on cooperation and tactics in Florence.

**COSPE's Mediterranean Sector Staff, Florence**

*January 2007 – April 2007*

- Designing and implementing the project "Radio Community Station in the Birzeit Area", funded by the European Union, in order to improve the democratisation in the area.

**EDUCATION**

**LUMSA University, Rome**

MA in Politics and International Affairs, November 2009 – June 2010

**Scuola Superiore Sant'Anna, Pisa**

MA in Human Rights and Conflict Management, January 2008 – February 2009

**University of Florence**

MA in International Relations, November 2004 – December 2006

**University of Durham (UK)**

Erasmus Student, October 2005 – July 2006

**University of Cagliari**

BA in Political Science, September 2001 - September 2004

**IFALPES, University of Lion, Chambéry, France**  
Diploma in French Language, May 2009 – August 2009

**ADDITIONAL COMPETENCIES:**

**Languages**

Fluent in spoken and written English and Italian.

**Computer Skills**

Deep knowledge of: Word, Excel, Power Point, Photoshop and Premiere.

Operative Systems: Windows, Mac.

**REFERENCES:**

**Italian ambassador of Guatemala Mainardo Benardelli de Leitenburg.**

E-mail: mainardo.benardelli@esteri.it

**First Counsellor Stefano Gatti**, Italian diplomat .

E-mail: stefano.gatti@esteri.it

**Giorgia Pace, Italian Senate**

giorgiapace2000@gmail.com